

Supplementary Data for the 3rd Quarter of Fiscal Year 2011 (Jul. 1, 2011 – Sep. 30, 2011)



[1] Financial Data

Unit : Millions of yen

Nov. 8, 2011
TOKO, INC.
Corporate Communication Dept.

	2011/Dec 〈Jan. 1, 2011 – Dec. 31, 2011〉						
	1Q	2Q	Six months ended Jun. 30, 2011	3Q	4Q(P)	Six months ended Dec. 31, 2011(P)	Year ended Dec. 31, 2011(P)
Net sales	7,319	6,493	13,812	6,678	6,510	13,188	27,000
Operating income	△ 150	△ 332	△ 482	98	△ 216	△ 118	△ 600
Net income	△ 353	△ 359	△ 712	△ 1,556	△ 432	△ 1,988	△ 2,700

[2] Sales by Products

Unit : Millions of yen

	2010/Dec 〈Apr. 1, 2010 – Dec. 31, 2010〉					2011/Dec 〈Jan. 1, 2011 – Dec. 31, 2011〉						
	1Q	2Q	Six months ended Sep. 30, 2010	3Q	Year ended Dec. 31, 2010	1Q	2Q	Six months ended Jun. 30, 2011	3Q	4Q(P)	Six months ended Dec. 31, 2011(P)	Year ended Dec. 31, 2011(P)
Coil & related products	5,553	5,703	11,256	4,994	16,250	4,783	5,266	10,049	5,472	5,079	10,551	20,600
Module	1,026	835	1,861	739	2,600	645	463	1,108	377	615	992	2,100
Electro Ceramics	944	1,011	1,955	962	2,917	788	764	1,552	829	819	1,648	3,200
Semiconductors	2,085	1,974	4,059	1,652	5,711	1,103	0	1,103	0	△ 3	△ 3	1,100
Total	9,608	9,523	19,131	8,347	27,478	7,319	6,493	13,812	6,678	6,510	13,188	27,000

[3] Sales by Territory

Unit : Millions of yen

	2010/Dec 〈Apr. 1, 2010 – Dec. 31, 2010〉					2011/Dec 〈Jan. 1, 2011 – Dec. 31, 2011〉						
	1Q	2Q	Six months ended Sep. 30, 2010	3Q	Year ended Dec. 31, 2010	1Q	2Q	Six months ended Jun. 30, 2011	3Q	4Q(P)	Six months ended Dec. 31, 2011(P)	Year ended Dec. 31, 2011(P)
% of Overseas sales	71.6%	71.0%	71.3%	71.3%	71.3%	73.8%	78.6%	76.0%	78.0%	81.0%	79.5%	77.7%
Japan	2,726	2,762	5,488	2,393	7,881	1,917	1,392	3,309	1,470	1,231	2,701	6,010
China						2,816	2,648	5,464	2,773	2,723	5,496	10,960
Asia	5,349	5,325	10,674	4,580	15,254	1,360	1,227	2,587	1,346	1,387	2,733	5,320
N.&S. America	765	878	1,643	872	2,515	758	745	1,503	628	769	1,397	2,900
Europe	768	558	1,326	502	1,828	468	481	949	461	400	861	1,810
Total	9,608	9,523	19,131	8,347	27,478	7,319	6,493	13,812	6,678	6,510	13,188	27,000

[4] Sales by Applications

Unit : Millions of yen

	2010/Dec 〈Apr. 1, 2010 – Dec. 31, 2010〉					2011/Dec 〈Jan. 1, 2011 – Dec. 31, 2011〉						
	1Q	2Q	Six months ended Sep. 30, 2010	3Q	Year ended Dec. 31, 2010	1Q	2Q	Six months ended Jun. 30, 2011	3Q	4Q(P)	Six months ended Dec. 31, 2011(P)	Year ended Dec. 31, 2011(P)
Audio Visual	2,186	2,621	4,807	1,947	6,754	1,402	1,304	2,706	1,457	1,367	2,824	5,530
Automotive	3,130	2,934	6,064	2,647	8,711	2,523	1,794	4,317	1,802	1,901	3,703	8,020
Mobile Communication	1,858	1,846	3,704	1,656	5,360	1,289	1,426	2,715	1,407	1,378	2,785	5,500
Information	1,863	1,525	3,388	1,540	4,928	1,585	1,441	3,026	1,547	1,427	2,974	6,000
Others	571	597	1,168	557	1,725	520	528	1,048	465	437	902	1,950
Total	9,608	9,523	19,131	8,347	27,478	7,319	6,493	13,812	6,678	6,510	13,188	27,000

※Cautionary Notes

1. The change of accounting period was approved in shareholder's meeting held at June, 2010. Therefore, the 2010 fiscal year is 9 months.
2. The projections for the fiscal year ending December 31, 2011 have been worked out based on forecasts, assumptions and information currently available to TOKO.
Therefore, there is no guarantee that they will prove to be accurate in the future.
3. All data provided herewith is for the purpose of references to investment analysis only.
4. Semiconductor products sales has been fully transferred to ASAHI KASEI MICRODEVICES CORPORATION at end of March 2011.
5. The figure of past term may change according to our market code review.